

"Due to the border closures on 20 December 2020 (as a result of Covid-19), the Scottish shellfish sector lost £10 million"

What is the stakeholder dialogue?

The dialogue creates a list of stakeholders from the Scottish fish industry – fishing companies, processors, retailers, restaurants, etc.– and includes a series of participatory activities which you may decide to join. The dialogue will run for the next three years, until October 2024. We will focus on two areas: Peterhead and Southern Fife. We hope to facilitate reuse and valorisation of fish products and by-products by creating new links between stakeholders. Together with you, we will seek to identify measures that can be taken to reduce the quantity of food waste and create higher economic value in the Scottish fishing industry.

"2020 exports of Scottish salmon fell by 23% in comparison to the previous year"

Write us an email, or phone us, if you want to join our stakeholder dialogue. There is no cost to you and it can create economic benefits for your company.

Contacts

You can email, phone or text any members of our team:

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Multi-actor design of low-waste food value chains through the demonstration of innovative solutions to reduce food loss and waste

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**Stakeholder
dialogue**

**between
fishing
companies
and other
companies in
the Scottish
fish supply chain**

Researchers from Aberdeen would like to learn from you about the main economic, technical and policy challenges that generate loss and waste of fish products.

We will facilitate contacts between stakeholders of the fish industry across Scotland to turn these challenges into opportunities.

The Scottish fishing sector is undergoing a challenging period. The changes brought about by Brexit and the Covid-19 pandemic meant that stakeholders had to rethink their production and marketing strategies to meet the new national and international conditions. Due to periodic mismatch between supply and demand at different levels, fish products are at risk to become waste or to be sold at prices lower than their original market prices. This has already happened in the weeks leading to Christmas 2020, generating huge economic losses. Nevertheless, fish products and by-products are highly valuable, and stakeholders deserve to receive a fair compensation for their work. New connections across stakeholders at local level or between different Scottish regions could facilitate the transfer of edible products that do not have a purchaser, or open new avenues for the creation of value from by-products into other supply chains.

Who are we?

We are researchers from the James Hutton Institute, Aberdeen. Our Institute aims at achieving a sustainable use of natural

resources to support vibrant communities. We are part of the LOWINFOOD project, in which we lead the Work Package "Innovations to prevent and reduce fish losses and waste".

How can you benefit from the dialogue?

You will get in contact with stakeholders interested in providing or acquiring fish and/or by-products. This could allow you to access inputs at lower cost, or sell output which would otherwise end up as waste, thus reducing your waste management costs and financial losses from waste. You will also have the opportunity to discuss with us any economic, social, policy, and other challenges and needs related to your activities. We will work to increase awareness of these challenges among economic, social and policy actors at

different levels.

Which types of activities are we planning?

If you agree to take part in the dialogue, we will ask you about your company, the type of stakeholders you would like to be put in contact with, and for which purpose. We will include you in a list where you can find –and be found– by other stakeholders of interest. We will take care of managing the stakeholder list. You can also be registered for free to use the **Leroma platform**, a B2B digital market place where you can exchange products at risk of becoming waste (if interested, please ask us for more information by emailing or phoning / texting / WhatsApping us using the contacts provided).

During the years of the dialogue, we will organise interviews, local focus group, and a Scotland-level workshop. And we will present the results in a final event. You will be invited to take part in these activities, if you want. You won't be asked to attend more two half-day meetings.



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